

AssetWORKS

FSS Field Service SOLUTION



5 Reasons to Choose AssetWorks as Your ELD Provider

With the electronic logging device (ELD) mandate looming, choosing the right ELD provider for your fleet is crucial. The right decision can lead to simplified compliance, increased safety and a greater return on investment for your fleet. Rushing the decision or simply deciding based on the lowest price offering can lead to many consequences, such as unreliable technology and having to search for a new solution all over again.

Here are the top five reasons why AssetWorks ELD is the right choice for your fleet:

1. Company History

With the announcement of the ELD mandate, many new companies began to appear in the ELD market due to the increased opportunity, but they may lack the experience required to switch fleets from paper to electronic logs. Additionally, hours of service regulations are complex, and some new providers are not thoroughly testing their devices before listing them as an ELD.

With over 25 years of deploying in-cab mobile computing devices and fleet management technology, AssetWorks Field Service Solutions has a proven track record of success. By implementing and thoroughly testing our ELD products, we provide confidence to our clients that our products meet the requirements of the ELD mandate, while offering additional functionality.

AssetWorks is a financially stable and reliable company, so you can be sure that we are an ELD provider for the long-term, and will update our devices in the event of any regulatory changes.

2. Customer Support

Our North American-based customer support team is second to none. When implementing a new solution, you will receive a dedicated project manager who works directly with the project deployment and research and development teams. Our team prides themselves in solving complex problems for our clients, and all members of the team work together to provide innovative solutions. Everyone on the team is solely focused on our ELD solutions, and you will have 24/7 access to support.

“Everyone in the Calgary office is accommodating, and the 24-hour support is a bonus. Any issues that arose with implementation were resolved quickly, and the support team was always there to help when I called,” said Lee Plant, General Manager, Rick’s Oilfield Hauling

3. Custom Solutions

At AssetWorks, we know that a cookie-cutter approach does not work. We understand that no two fleets are the same and there may be some custom functionality that we can provide to enhance the efficiency of your operations. We lead our initial meetings with questions to understand the business of our clients, and then customize our product. There’s no need to convince us to help you with customizations because we are flexible with custom requests from the initial meetings.

4. Beyond ELD Compliance

An inexpensive ELD can help you be compliant, but our multi-function integrated ELD solution goes far beyond ELD compliance for a greater return on investment. As a provider with a broad offering of solutions, we can deliver long-term value in comparison to a provider that is just ELD. Our integrated systems are designed to work for you:

Driver Vehicle Inspection Collects vehicle inspection faults in real-time, to keep your drivers and vehicles safer. DVI functionality meets US FMCSA and Canadian NSC Schedule 13 requirements.

Driver Behavior/Driver Coaching Provides real-time notifications to the driver to help correct undesired driver behavior, such as harsh braking, acceleration, swerving, idling and speeding.

Dispatch/Field Ticketing Dispatch and manage all work electronically with real-time job status updates while eliminating paper and manual data entry processes.

GPS / Telematics Solutions A full range of capabilities from location tracking to aggressive driving and vehicle health monitoring. Advanced telematics allows connectivity to a wide range of onboard equipment from flow meters, PTO, load sensors, temperature control systems and more.

Work Alone Allows for easy compliance with lone worker legislation and safety policies by automating the check-in process and ensuring field operators are connected to the office at all times.

Fleet Maintenance and Fuel Management Track your vehicles and equipment from cradle-to-grave and everything in between.

Trailer Tracking Provides cellular or satellite based trailer tracking capabilities to ensure real-time location and status of all your assets is available.

5. Variety of ELD Platforms

Each fleet has different priorities depending on the work environment, truck type and desired functionality beyond just ELD. A smartphone/tablet option may work for one fleet, but a rugged computer would be a much better option for a different fleet. AssetWorks offers all variations of ELD solutions and can work with you to choose the best solution for your company depending on your top priorities.



AssetWorks ELD Platforms

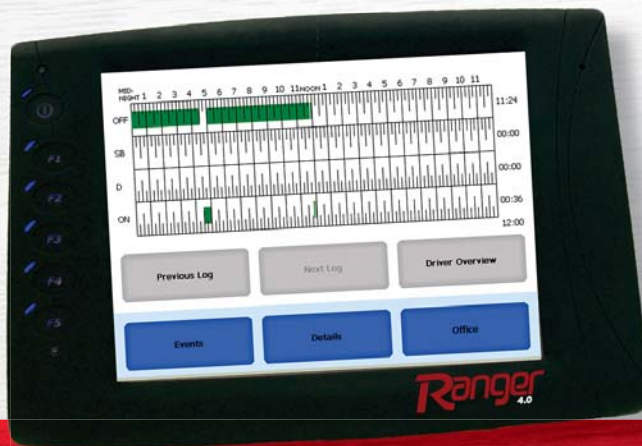
AssetWorks puts Electronic Logging Devices (ELDs) in your vehicles and Hours of Service (HOS) software in your office to simplify transportation management.

Our ELD Platform Options Include:

Highly Rugged ELD Platform

AssetWorks Ranger is a tough, and compact mobile computer built for harsh vehicle environments. It is always connected to the vehicle through the ECM to offer a reliable power source. With a touch screen with big buttons and clear labels, Ranger is a user-friendly device.

- Fixed mount device
- IP 64 rating
- MilSpec 810F
- High/low temperature
- Additional I/O
- All-in-one box
- 7+ year lifespan
- Purpose built for vehicle environment



“The money we invested in this technology was expected to be returned in three years, and it has been returned in one. That isn't even accounting for the overtime hours we're saving.”

- Holly Goulard, Controller, Keystone Excavating Ltd.

Durable ELD Platform

AssetWorks durable ELD is a cost-effective option that is hardwired to the vehicle through the ECM.

- Mid-range specs for shock/vibration, temperature & moisture/dust
- Portable unit on docking station
- Typically a 2 piece solution with a separate ECM “box”
- Purpose built for vehicle



Smartphone / Tablet – Consumer Grade

AssetWorks offers a consumer grade or bring your own device platform which provides customers a low-cost option to meet the requirements of the ELD mandate.

- Widely available
- Consumer grade device
- Portable
- Multipurpose with voice
- Bluetooth connectivity to ECM
- BYOD



FleetLog Hours of Service Software

FleetLog hours of service software is designed to work in many challenging environments and allows fleets to benefit from greater compliance with lower administrative costs, ease of use and safer operations.

Compliance

FleetLog allows companies to achieve superior automated compliance with both USA and Canadian HOS regulations. Drivers simply log onto the in-vehicle device and wirelessly receive several days of DOT or Transport Canada history. As they progress through the day's work, duty states change automatically based on the vehicle movements. The system eliminates the need for paper logs, and simplifies compliance reporting and record retention.

Safety and Performance

Gain fleet performance and safety reporting that is meaningful and actionable. FleetLog allows for instant, real-time recording of vehicle operation data which lets managers or administrators monitor key performance indicators (KPI). A variety of reports, data views and real-time performance indicators direct attention to areas that need coaching or improvement. FleetLog allows for proactive management of CSA's Safety Management System components as well as the measuring and managing of safe driving habits.



Utilization

Drivers make better use of their time with ELDs in their vehicles. The driver signs in and out of the in-vehicle device, with status changes occurring automatically. The telematics data collected by the ELD provides accurate and reliable vehicle movement information, and, when combined with GPS positioning, no driver action is required to note vehicle location, movements, or stops. With the burden of manual paperwork eliminated, drivers can focus on what they know best—driving.

With the implementation of increasingly complex regulations surrounding Hours-of-Service (HOS) for the trucking industry, FleetLog makes Federal Motor Carrier Safety Administration (FMCSA) compliance effortless and straightforward.

Hassle-Free Hours of Service Tracking ROI You Can Count On



Improved HOS compliance and safety ratings



Faster roadside inspections



Lower operational costs



Reduced vehicle downtime



Easily monitor driver performance



Eliminated driver violations or fines



Better resource utilization



Increase driver safety with real-time driver alerts when driving limits are reached



Complete easy-to-access data for audits

About AssetWorks

Our division of AssetWorks develops fully integrated Fleet Management Software and Fuel Management Systems, as well as the Enterprise Asset Management (EAM) products for Public Works and Field Service Solutions.

We understand and respect our customers, our wheels of innovation never stop turning, and our products are all integrated.

Leveraging the latest Internet and mobile computing technologies, our software, and industry expertise help our customers maximize resource utilization, improve service delivery, and achieve substantial and measurable cost savings. Whether you are doing more with fewer resources, or managing more assets with the same amount of resources, AssetWorks provides a complete solution—software, services, and support— to get the job done.

Some of Our Satisfied Customers



Texas
Department
of Transportation



Royal Mail

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